



MMMN

MASTER MENTOR NETWORK

"Global Support Group for Vasayo Brand Partners"

Control the Point OF CONTACT™

Here is a GREAT Tool to Identify Your potential team of ASSOCIATES and New Clients for your Marketing system.

- This is designed to help you recall friends and business contacts who know you. You know a LOT of people - but most of us need help to identify more than 10 close friends. These people will be a VERY valuable resource for you - BECAUSE people tend to do business with people whom they "know, like and trust" - and THESE people already know, like and trust YOU.
- They will be very lucky and grateful to hear from YOU. . . Maybe they've been hit by the stock market, housing/credit troubles or the economic downturn. They may feel insecure because of the threat of layoffs, or simply be deep in debt - and they need a way to generate MORE income.

- YOU have the Perfect Solution for them . . . Your Business!
- Those who don't join, become your customers
- If they view your business partner or at least, a new customer.
- It is the IEWS that matter..

Instructions

Take a piece of paper and list 100 names. Use "Jogger" below. Don't pre-judge or leave anyone off.. It may be the people THEY refer you to who become giants in your new business....

- Rate list from 1 to 3 . . . 1 having the highest potential for success.
- Review and identify the top 20. Transfer info to column on bottom right.
- Now prioritize the top 10. Transfer info to column on top right.
- Review your list with your sponsor and strategize approach.
- Call your Top Ten and schedule drop byes' with sponsor.

WHO DO YOU KNOW WHO . . .

- is health-conscious
- is concerned about their weight
- needs deeper sleep ~ less stress
- wants more energy
- wants to make more money
- is a champion ~ loves a challenge
- has computer and internet skills
- is a fitness or sports enthusiast
- has a good telephone personality
- is self-motivated
- is enthusiastic
- is entrepreneurial
- is organized
- has Desire and DRIVE
- is fun and friendly
- is dependable
- People ask advice of

WHO DO YOU KNOW WHO IS A . . .

- Network Marketer ~ Networker
- teacher
- engineer
- salesperson
- Alternative Health Practitioner
- nutritionist
- chiropractor
- veterinarian
- Accountant
- business owner
- bus driver
- grocery checker
- soccer mom
- church volunteer
- real estate agent

WHO DO YOU KNOW WHO IS A . . .

- hair stylist
- esthetician
- massage therapist
- secretary ~ office manager
- restaurateur
- bridal shop owner ~ manager
- mechanic
- butcher
- Store Manager
- Contractor
- Wal-Mart Greeter
- Golf Pro

WHO DO YOU SEE AT . . .

- Fitness Club
- Church
- Country Club
- the Bank
- Day Care
- Kids sports
- Club meetings
- PTA

Priority List	
Top 10 Names	Telephone #
<u>1</u>	
<u>2</u>	
<u>3</u>	
<u>4</u>	
<u>5</u>	
<u>6</u>	
<u>7</u>	
<u>8</u>	
<u>9</u>	
<u>10</u>	
Top 20 - Contact List	
Top 20 Names	Telephone #
<u>1</u>	
<u>2</u>	
<u>3</u>	
<u>4</u>	
<u>5</u>	
<u>6</u>	
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<u>20</u>	



Control the Point
OF CONTACT™

Memory Jogger		Try to list 100 in 15 minutes		
	NAME	TELEPHONE	DATE CONTACTED	COMMENTS
<u>1</u>				
<u>2</u>				
<u>3</u>				
<u>4</u>				
<u>5</u>				
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Memory Jogger

Try to list 100 in 15 minutes

	NAME	TELEPHONE	DATE CONTACTED	COMMENTS
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	NAME	TELEPHONE	DATE CONTACTED	COMMENTS
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Memory Jogger		Try to list 100 in 15 minutes		
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